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Oct. 2016 Twitter chat

How to Plan for the Holiday Season

by  EFA International 16 hours ago 6 Views



EFA

@EFAFreelancers

Follow

Welcome to the Freelance Friday tweet chat! Use hashtag [#EFAchat](#) to be included in today's transcript.

3:00 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

Today's [#EFAchat](#) is being moderated by [@Julie_Reich](#), a freelance writer/editor from outside Boston.

3:00 PM - 28 Oct 2016

2



EFA

@EFAFreelancers

Follow

In this [#EFAchat](#), we will discuss how freelancers can plan for the holiday season.

3:00 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

[#EFAchat](#) We'll use Q1, Q2, etc., for questions; please use A1, A2, etc., for your answers to each question.

3:00 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

[#EFAchat](#) Let's introduce ourselves. Where are you from, and what do you do?

3:01 PM - 28 Oct 2016



Leslie Green

@leslieeditor

Follow

[@EFAFreelancers](#) [#EFAchat](#) Metro Detroit, I write, edit and project manage.

3:02 PM - 28 Oct 2016



Kaitlyn

@editorkaitlyn

Follow

I'll be joining my first #EFAChat today. Excited to learn from fellow editors! [twitter.com/EFAFreelancers...](https://twitter.com/EFAFreelancers)

3:02 PM - 28 Oct 2016

2



Leah, agirlandaboy

@agirlandaboy

Follow

#EFAChat Longtime book editor (mostly trade) in Oakland, CA.

@EFAFreelancers

3:03 PM - 28 Oct 2016

1



Jamie Birdwell

@JBirdwell

Follow

#EFAChat Hi! I'm Jamie from Santa Barbara, CA. I'm a freelance writer and editor (fairly new one! Just started FT in September).

3:03 PM - 28 Oct 2016

3



EFA

@EFAFreelancers

Follow

@leslieeditor @EFAFreelancers Welcome! #EFAchat

3:03 PM - 28 Oct 2016


1



Julia Willson

@editsbyjulia

Follow

@EFAFreelancers #efachat Helllooo! Julie from Edits by Julia in Delaware--writing coach, dev edits, and copy edits. 

3:04 PM - 28 Oct 2016

1



Kaitlyn

@editorkaitlyn

Follow

@EFAFreelancers Editor/content manager based in SLC, Utah, working primarily with freelance writers on marketing and blog content #EFAchat

3:04 PM - 28 Oct 2016

2



EFA

@EFAFreelancers

Follow

#EFAchat Just a reminder to use the hashtag!

3:05 PM - 28 Oct 2016



James M. Fraleigh

@jamesfraleigh

Follow

Freelance editor and proofreader of nigh 8 yrs, in brisk and sunny northern New Jersey! #EFAchat

3:05 PM - 28 Oct 2016

1

2



EFA

@EFAFreelancers

Follow

@editsbyjulia #EFAchat Welcome!

3:05 PM - 28 Oct 2016

1



Ginny Ruths

@GinnyRuths

Follow

@EFAFreelancers Woodland Park, CO. Developmental editing, copy editing, writing, primarily fiction. #EFAchat

3:05 PM - 28 Oct 2016

1



Jessica Beifuss

@isthatcqd

Follow

Joining #EFAchat today, mute me if you'd like. I'm a freelance medical editor in Sacramento. Editing fiction for a small pub as well. [twitter.com/EFAFreelancers...](https://twitter.com/EFAFreelancers)

3:05 PM - 28 Oct 2016

2



EFA

@EFAFreelancers

Follow

#EFAchat Welcome, everyone. Let's get started!

3:06 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

#EFAchat Q1: What should we expect during the holiday season, in terms of client availability, deadlines, unexpected sched. changes, etc?

3:06 PM - 28 Oct 2016



Deborah A. Ring

@WordBirdEditor

Follow

@EFAFreelancers Hello! Deb Ring, copyeditor and writer in Warwick, RI #EFAchat

3:06 PM - 28 Oct 2016



James M. Fraleigh

@jamesfraleigh

Follow

Just a word—will be tweeting with editorial colleagues @ #EFAchat thru 4pm EDT. Mute or join in through that tag as you wish!

3:07 PM - 28 Oct 2016



Leslie Green

@leslieeditor

Follow

A1: This is my first full year FT. My guess is that it's like any business, earlier deadlines, clients w/haphazard schedule? #EFAchat

3:08 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

#EFAchat A1: I find that clients aren't as available during holidays but expect us to be.

3:08 PM - 28 Oct 2016

2



April Michelle Davis

@EInspirations

Follow

April Michelle Davis. I have been a freelance editor, indexer, and proofreader for 15 years, and now I have published a YA book!

#efachat

3:08 PM - 28 Oct 2016

5



James M. Fraleigh

@jamesfraleigh

Follow

A1 Production eds and other providers may be a touch pressed for help b/c so much of their freelance pool takes the holidays off. #EFAchat

3:09 PM - 28 Oct 2016

4



Patty Boyd

@Dottyeyes

Follow

Hi. Mostly a nonfiction book editor w/ medical & science articles sprinkled in. Too fond of Twitter for breaks (read, distraction)!

#EFAchat

3:09 PM - 28 Oct 2016

2



James M. Fraleigh

@jamesfraleigh

Follow

A1 Which is great! We should all take breaks, around holidays or not! But sometimes that's an opportunity if chance affords.

[#EFAchat](#)

3:10 PM - 28 Oct 2016

1



Lourdes Venard

@lourdesvenard

Follow

[@EFAFreelancers](#) Lourdes Venard. I teach copyediting through UCSD and EFA, and work mostly with indie authors. [#EFAchat](#)

3:10 PM - 28 Oct 2016

2



Dawn McIlvain Stahl

@PurplePenning

Follow

Will be in and out of [#EFAChat](#) for a bit. Mute or follow at will!

3:11 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

[#EFAchat](#) Q2: How do you get ahead of deadlines?

3:11 PM - 28 Oct 2016

1



Leslie Green

@leslieeditor

Follow

@jamesfraleigh That's good to know. #EFAchat

3:11 PM - 28 Oct 2016

1



James M. Fraleigh

@jamesfraleigh

Follow

A1 When I've taken holiday time off I've tried to be resolute & tell clients when I ~would~ be available. Try to pack winter full!

#EFAchat

3:11 PM - 28 Oct 2016

2



Leah, agirlandaboy

@agirlandaboy

Follow

@EFAFreelancers A1: I've been surprised by how many authors want to work over their holiday breaks. #EFAchat

3:11 PM - 28 Oct 2016



Leslie Green

@leslieeditor

Follow

A2: Typically by working longer hours/days for a while.

#EFAchat twitter.com/EFAFreelancers...

3:12 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

[#EFAchat](#) [twitter.com/EFAFreelancers...](#)

3:12 PM - 28 Oct 2016



James M. Fraleigh

@jamesfraleigh

Follow

A1 But I've occasionally been able to help strapped PEs out 'Nov/Dec round the holidays b/c they'd gotten no's—once for a rush fee. [#EFAchat](#)

3:12 PM - 28 Oct 2016

2



Deborah A. Ring

@WordBirdEditor

Follow

[@EFAFreelancers](#) [#EFAchat](#) A2: Talk with client Nov. 1--ask about THEIR holiday schedule to get the ball rolling.

3:13 PM - 28 Oct 2016

3



EFA

@EFAFreelancers

Follow

[#EFAChat](#) So does that add pressure to eds? [twitter.com/agirlandaboy/s...](#)

3:13 PM - 28 Oct 2016

1



James M. Fraleigh

@jamesfraleigh

Follow

A1 [@agirlandaboy](#) Do you figure some of them are off from any other jobs, and can put the pedal to the metal during holidays? [#EFAchat](#)

3:13 PM - 28 Oct 2016



Dawn McIlvain Stahl

@PurplePenning

Follow

Dawn Stahl here in downstate Illinois. Freelance editor of books, articles, and social media. [#EFAChat](#)

3:13 PM - 28 Oct 2016

2



Patty Boyd

@Dottyeyes

Follow

[@EFAFreelancers](#) A2. I sometimes mark d-line couple days early on calendar. But beware. I apologized to client bc late & was actually 1 day early. [#EFAchat](#)

3:14 PM - 28 Oct 2016

2



April Michelle Davis

@EInspirations

Follow

A2: I work a little bit each day--including weekends. [#efachat](#)

3:14 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

[#EFAChat](#) [twitter.com/jamesfraleigh/...](#)

3:14 PM - 28 Oct 2016



Lourdes Venard

@lourdesvenard

Follow

[@EFAFreelancers](#) Am booked through the end of the year. How does everyone tell clients you are off a day (or a week) for holidays? [#EFAchat](#)

3:14 PM - 28 Oct 2016



James M. Fraleigh

@jamesfraleigh

Follow

A2 Weekends! Or working on the actual holiday a bit. The blissful silence of early Xmas morning with no emails...

[#EFAchat](#)

3:14 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

Ha! Better early than late! [#EFAChat](#)
[twitter.com/Dottyeyes/stat...](#)

3:15 PM - 28 Oct 2016



Leah, agirlandaboy

@agirlandaboy

Follow

@EFAFreelancers #EFAchat It could, but since the editor/pub usually makes the schedule, author availability is only one part of the puzzle.

3:15 PM - 28 Oct 2016

1



Deborah A. Ring

@WordBirdEditor

Follow

@jamesfraleigh #EFAchat Good thinking...could pay off after the holidays too, when client remembers you helped them out

3:16 PM - 28 Oct 2016

2



EFA

@EFAFreelancers

Follow

We will touch on this in a bit. #EFAChat
[twitter.com/lourdesvenard/...](https://twitter.com/lourdesvenard/)

3:16 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

#EFAChat Let's remember to use A1, A2, etc. and the hashtag.

3:16 PM - 28 Oct 2016



Leslie Green

@leslieeditor

Follow

I send my vacation schedule & whether clients will be able to reach me. They appreciate the notice. [@lourdesvenard](#) [@EFAFreelancers](#) #EFAchat

3:17 PM - 28 Oct 2016

1 2



James M. Fraleigh

@jamesfraleigh

Follow

. [@lourdesvenard](#) Usually ahead of time; for infrequent clients, at the first offer that would overlap my off time. #EFAchat

3:17 PM - 28 Oct 2016

1



Deborah A. Ring

@WordBirdEditor

Follow

[@lourdesvenard](#) [@EFAFreelancers](#) #EFAchat Early and often! I sometimes fudge and say I'll be off a little longer than I really plan to be

3:17 PM - 28 Oct 2016

3



Patty Boyd

@Dottyeyes

Follow

[@EFAFreelancers](#) Yeah, but afraid apology sounded scatterbrained, haha! If the shoe fits ... #EFAchat

3:17 PM - 28 Oct 2016



Nikki Busch Editor

@NikkiBuschEdit

Follow

@EFAFreelancers #EFAChat A1: I edit books for #indieauthors. When clients need me during the holiday season, I'm there for them. #amediting

3:17 PM - 28 Oct 2016

2



EFA

@EFAFreelancers

Follow

#EFAchat Q3: What's your plan if client will be away while you're working on their project? (e.g., get alternate contact info)

3:17 PM - 28 Oct 2016



Nikki Busch Editor

@NikkiBuschEdit

Follow

I'll be participating in #EFAChat today. Lots of great discussion about #Editing during the holiday season.

3:18 PM - 28 Oct 2016



James M. Fraleigh

@jamesfraleigh

Follow

A2 Very helpful for pre-conference preparation, too! #EFAchat twitter.com/leslieeditor/s...

3:18 PM - 28 Oct 2016



Patty Boyd

@Dottyeyes

Follow

A2. Never apologize. I just say unavailable for dates I can't or won't work. Client doesn't know if it's editing or baking cookies.

#EFAchat

3:19 PM - 28 Oct 2016

1 9



EFA

@EFAFreelancers

Follow

#EFAChat twitter.com/leslieeditor/s...

3:19 PM - 28 Oct 2016

1



Leah, agirlandaboy

@agirlandaboy

Follow

[@jamesfraleigh](#) This is exactly it. I work with a lot of academics who appreciate the value of a week or two off from their day jobs.#EFAchat

3:19 PM - 28 Oct 2016

3



Lourdes Venard

@lourdesvenard

Follow

[@leslieeditor](#) [@EFAFreelancers](#) Good idea! May do that with newsletter I send out! #EFAchat

3:19 PM - 28 Oct 2016

1



Leslie Green

@leslieeditor

Follow

A3: Try to get as much detail in advance as possible so I don't have to bother them. They'll be much happier when they return. [#EFAchat](#). [twitter.com/EFAFreelancers...](https://twitter.com/EFAFreelancers)

3:20 PM - 28 Oct 2016

2



April Michelle Davis

@EInspirations

Follow

A3: I send my queries before client leaves, and then gather them while the client is away in preparation for their return [#efachat](#)

3:20 PM - 28 Oct 2016

2



James M. Fraleigh

@jamesfraleigh

Follow

A2 [@WordBirdEditor](#) Exactly. Always happy to help if I can, esp. if it puts me front of mind as someone who can grab crunch work [#EFAchat](#)

3:20 PM - 28 Oct 2016

3



Jamie Birdwell

@JBirdwell

Follow

[#EFAchat](#) A2: a lot of will power and coffee! But seriously, I think having plans in place helps me better organize my deadlines.

3:20 PM - 28 Oct 2016

3



Patty Boyd

@Dottyeyes

Follow

@EFAFreelancers A3. First, spend as much time as possible B4 client leaves, to project problems or other q's. Day you receive ms. #EFAchat.

3:20 PM - 28 Oct 2016

2



SheckyEeks

@SheckyX

Follow

@agirlandaboy @EFAFreelancers Agreed. The times I've queried directly over the holidays, they've been DELIGHTED I'm working. #EFAchat

3:20 PM - 28 Oct 2016

1



Nikki Busch Editor

@NikkiBuschEdit

Follow

@EFAFreelancers #EFAChat A2: I stay ahead of deadlines by planning every hour of my day @Passion_Planner & turning off social media and phone

3:21 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

#EFAChat [twitter.com/WordBirdEditor...](https://twitter.com/WordBirdEditor)

3:21 PM - 28 Oct 2016



Leslie Green

@leslieeditor

Follow

@lourdesvenard @EFAFreelancers Typically, I tell them I'll be available for at least a conversation. Never want to be overlooked. #EFAchat

3:21 PM - 28 Oct 2016

2



SheckyEeks

@SheckyX

Follow

@EFAFreelancers A2: My calendar is my best friend, and I *always* build in extra time (usually over a weekend). #EFAchat

3:21 PM - 28 Oct 2016

3



EFA

@EFAFreelancers

Follow

#EFAChat twitter.com/Dottyeyes/stat...

3:22 PM - 28 Oct 2016



Patty Boyd

@Dottyeyes

Follow

@WordBirdEditor @lourdesvenard @EFAFreelancers A3. Many clients do same. Have a deadline, but actually need it a few days later. #EFAchat

3:22 PM - 28 Oct 2016



SheckyEeks

@SheckyX

Follow

@EFAFreelancers A3: Make queries/tags in the text & send the question all the same; if they can answer before deadline, great.
[#EFAchat](#)

3:23 PM - 28 Oct 2016



Nikki Busch Editor

@NikkiBuschEdit

Follow

@EFAFreelancers [#EFAChat](#) I establish how we'll communicate if clients are away before projects begin. I send progress reports regardless.

3:23 PM - 28 Oct 2016

1 1



Patty Boyd

@Dottyeyes

Follow

A3. Lately, instead of no, I say when I **could** do the work. Sometimes, if I'm only a couple days later, client agrees.
[#efachat](#)

3:24 PM - 28 Oct 2016

1 7



EFA

@EFAFreelancers

Follow

Just a reminder to use A1, A2, even if you're not responding directly to the qu. [#EFAChat](#)

3:24 PM - 28 Oct 2016



Patty Boyd

@Dottyeyes

Follow

Oops. Sorry. My comment about not saying no to client was for A1. #efachat

3:25 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

#EFACHat twitter.com/SheckyX/status...

3:25 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

#EFACHat twitter.com/NikkiBuschEdit...

3:25 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

#EFAchat Q4: What can you do to stay in a client's good graces if you have to turn down a project around the holidays (or any time)?

3:26 PM - 28 Oct 2016



James M. Fraleigh

@jamesfraleigh

Follow

A3 @Dottyeyes I do this, and somehow JUST realized I've rarely asked if there was any flexibility in the schedule. Will try! #EFAchat

3:26 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

If you're just joining us, welcome to Freelance Friday! Jump in at any time with hashtag #EFAChat.

3:27 PM - 28 Oct 2016



Patty Boyd

@Dottyeyes

Follow

It's rare that they can accommodate. But occasionally they can. And sounds better than outright no. #EFAchat [twitter.com/jamesfraleigh/...](https://twitter.com/jamesfraleigh/)

3:27 PM - 28 Oct 2016

1



Leslie Green

@leslieeditor

Follow

A3: I find this helps with under promising and over delivering. You can still try for the original due date. #EFAchat [twitter.com/jamesfraleigh/...](https://twitter.com/jamesfraleigh/)

3:28 PM - 28 Oct 2016

2



Nikki Busch Editor

@NikkiBuschEdit

Follow

@EFAFreelancers #EFAChat A4: Offer 1st available slot. If something opens up, notify them 1st. Many of my clients are willing to wait for me

3:28 PM - 28 Oct 2016

1 1



Jamie Birdwell

@JBirdwell

Follow

#EFAchat Q4: I would say either offer to resched or maybe even give a reco of a fellow freelancer you know that could get the job done.

3:28 PM - 28 Oct 2016

2



EFA

@EFAFreelancers

Follow

#EFAChat [twitter.com/EFAFreelancers...](https://twitter.com/EFAFreelancers)

3:29 PM - 28 Oct 2016

1



Karen Wise

@wisekaren

Follow

#EFAChat Sorry I'm late! Trade nonfiction book editor (mostly cookbooks) here in rainy, raw Boston.

3:29 PM - 28 Oct 2016

4



EFA

@EFAFreelancers

Follow

#EFACHat twitter.com/NikkiBuschEdit...

3:29 PM - 28 Oct 2016

1



James M. Fraleigh

@jamesfraleigh

Follow

A4 As some have stated, let client know when I'm available.
Also a good spot to refer to a colleague—yr still helping solve
problem [#efachat](#)

3:29 PM - 28 Oct 2016

2



EFA

@EFAFreelancers

Follow

#EFACHat twitter.com/JBirdwell/stat...

3:29 PM - 28 Oct 2016



Karen Wise

@wisekaren

Follow

Great idea, and it works more often than I would've expected!

[#EFACHat twitter.com/Dottyeyes/stat...](#)

3:30 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

@wisekaren Welcome! #EFACHat

3:30 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

#EFACHat [twitter.com/jamesfraleigh/...](https://twitter.com/jamesfraleigh/)

3:30 PM - 28 Oct 2016

1



Patty Boyd

@Dottyeyes

Follow

Tangent: I avoid invoicing near year's end. Makes taxes a bit tricky. Eg, client's 1099 says pd in 2016, but I receive \$ in 2017.
#EFAchat

3:30 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

#EFACHat A4 Do colleagues usually return the favor?
[twitter.com/jamesfraleigh/...](https://twitter.com/jamesfraleigh/)

3:31 PM - 28 Oct 2016



Karen Wise

@wisekaren

Follow

@Dottyeyes I do my taxes based on when client the cuts the check, so my figures match theirs. #EFAChat

3:32 PM - 28 Oct 2016

1



Lourdes Venard

@lourdesvenard

Follow

@EFAFreelancers Q4. Repeat clients will usually wait. Problem is with potential new clients, who don't understand you are booked. #EFAchat

3:32 PM - 28 Oct 2016

1



April Michelle Davis

@EInspirations

Follow

A4: I let client know my availability. Sometimes I can begin right away, but at a slower pace, which has been accepted by clients. #efachat

3:32 PM - 28 Oct 2016

7



Dawn McIlvain Stahl

@PurplePenning

Follow

A4 #EFAChat: Communicate your schedule rather than just saying you can't take a project. Client may have another project that fits.

3:33 PM - 28 Oct 2016

2 8



Patty Boyd

@Dottyeyes

Follow

Yes, there are a couple ways to do it. Your way is simplest. So sometimes, I have to adjust my bookkpng as you explained.

[#EFAChat](#). twitter.com/wisekaren/stat...

3:33 PM - 28 Oct 2016



April Michelle Davis

@EInspirations

Follow

[@Dottyeyes](#) I don't invoice near the year's end as well. Just makes things easier. [#efachat](#)

3:33 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

[#EFAChat](#) twitter.com/EInspirations/...

3:33 PM - 28 Oct 2016

1 2



SheckyEeks

@SheckyX

Follow

[@Dottyeyes](#) This. Exactly. I've gotten a great number of projects by saying this. [#EFAChat](#)

3:34 PM - 28 Oct 2016

3



EFA

@EFAFreelancers

Follow

#EFAChat [twitter.com/editorkaitlyn/...](https://twitter.com/editorkaitlyn/)

3:34 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

#EFAChat twitter.com/Sonnet_Fitz/st...

3:34 PM - 28 Oct 2016

1



SheckyEeks

@SheckyX

Follow

[@NikkiBuschEdit](#) [@EFAFreelancers](#) Precisely. "My calendar is full at that time but I have ____ open" works quite often.

#EFAChat

3:35 PM - 28 Oct 2016

4



James M. Fraleigh

@jamesfraleigh

Follow

A4 [@EFAFreelancers](#) Not sure if they've been explicitly b/c I had a holiday referral, but I've def. gotten referrals from fellow eds

#EFAchat

3:35 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

#EFAchat Q5: How can you use the holidays to your advantage (eg, market yourself as a temp or substitute)?

3:35 PM - 28 Oct 2016

1



SheckyEeks

@SheckyX

Follow

@PurplePenning Yes! I've been given alternate projects in this exact situation. #EFAChat

3:36 PM - 28 Oct 2016

3



James M. Fraleigh

@jamesfraleigh

Follow

At @EFAFreelancers I'm just happy to connect great work with great editors when I can! A huge plus of being in an editorial org! #EFAchat

3:36 PM - 28 Oct 2016

4



EFA

@EFAFreelancers

Follow

#EFAChat @SheckyX Which qu? twitter.com/SheckyX/status...

3:38 PM - 28 Oct 2016



Nikki Busch Editor

@NikkiBuschEdit

Follow

@EFAFreelancers #EFAChat A5: Holidays are a great time to plan the yr ahead & work on social media 4 my biz & clients' recent book releases

3:38 PM - 28 Oct 2016

1 3



EFA

@EFAFreelancers

Follow

#EFAChat A4 [twitter.com/jamesfraleigh/...](https://twitter.com/jamesfraleigh/)

3:39 PM - 28 Oct 2016



James M. Fraleigh

@jamesfraleigh

Follow

A4 @SheckyX @PurplePenning I've sometimes gotten a shorter proofread that Tetrises right into my schedule better than an edit! #EFAchat

3:39 PM - 28 Oct 2016

4



Karen Wise

@wisekaren

Follow

A5 I don't take extra time off during holidays, so if I'm not booked solid, I let my clients know I'm available to fill their gaps.

#EFAChat

3:39 PM - 28 Oct 2016

4



EFA

@EFAFreelancers

Follow

#EFAChat twitter.com/NikkiBuschEdit...

3:39 PM - 28 Oct 2016



Nikki Busch Editor

@NikkiBuschEdit

Follow

@EInspirations Yes! I've found this to work too. #EFAChat

3:39 PM - 28 Oct 2016



Lourdes Venard

@lourdesvenard

Follow

@EFAFreelancers Q5. I market in that I send out holiday cards/newsletter, which usually results in clients booking for next year. #EFAchat

3:40 PM - 28 Oct 2016

5



Jamie Birdwell

@JBirdwell

Follow

#EFAchat A5: I think it's a good time to get organized for the next year. Plan out pitches, update your website, and network!

3:40 PM - 28 Oct 2016

3



EFA

@EFAFreelancers

Follow

#EFAChat A5 Does anyone make cold calls to offer temp svcs during holidays? twitter.com/EFAFreelancers...

3:41 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

#EFAChat twitter.com/PurplePenning/...

3:42 PM - 28 Oct 2016



April Michelle Davis

@EInspirations

Follow

A5: Holiday cards and notes #efachat

3:42 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

#EFAChat twitter.com/JBirdwell/stat...

3:43 PM - 28 Oct 2016



Dawn McIlvain Stahl

@PurplePenning

Follow

A4 #EFAChat I've also gotten holiday work because proj. managers knew I was experienced & kept ques. to minimum. Again, giving them a break. [twitter.com/efafreelancers...](https://twitter.com/efafreelancers)

3:43 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

#EFAChat [twitter.com/EInspirations/...](https://twitter.com/EInspirations/)

3:43 PM - 28 Oct 2016

1



EFA

@EFAFreelancers

Follow

#EFAchat Q6: Can/do you charge more for working over the holidays?

3:44 PM - 28 Oct 2016

1 1



Christine Ma

@mschristinema

Follow

@EFAFreelancers Just thought I'd drop into #efachat for a bit!
Copy editor/proofreader in Pittsburgh!

3:44 PM - 28 Oct 2016

2



Nikki Busch Editor

@NikkiBuschEdit

Follow

@JBirdwell #EFACHat Exactly! I'm planning my website update through the holiday season!

3:44 PM - 28 Oct 2016

1



Dawn McIlvain Stahl

@PurplePenning

Follow

A5 #EFACHat I've gotten holiday work specifically by being patient & attentive with high-maintenance authors, giving proj managers a break. [twitter.com/efafreelancers...](https://twitter.com/efafreelancers)

3:44 PM - 28 Oct 2016



EFA

@EFAFreelancers

Follow

@mschristinema Welcome #EFACHat

3:45 PM - 28 Oct 2016

1



Dawn McIlvain Stahl

@PurplePenning

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A5 #EFACHat I've also gotten holiday work because proj. managers knew I was experienced & kept ques. to minimum. Again, giving them a break. [twitter.com/efafreelancers...](https://twitter.com/efafreelancers)

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EFA

@EFAFreelancers

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#EFAChat twitter.com/NikkiBuschEdit...

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Jamie Birdwell

@JBirdwell

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#EFAchat A6: I am still a bit of a newbie, so I'm not quite at that point yet. Maybe next year though!

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Nikki Busch Editor

@NikkiBuschEdit

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@EFAFreelancers #EFAChat My #indieauthor clients write & #selfpub year round. I don't charge extra if pub dates occur over holidays.

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Christine Ma

@mschristinema

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@EInspirations Just ordered my holiday cards! This year I commissioned art for it, instead of last-minute scavenger hunt for cards. #EFAchat

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5



April Michelle Davis

@EInspirations

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A6: If I am forced to work holidays/weekends, I charge more. If I choose to, no. [#efachat](#)

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[#EFAChat](#) A6 Has anyone done this?
twitter.com/EFAFreelancers...

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James M. Fraleigh

@jamesfraleigh

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A5 I did ask for more once, and one uni press actually offered more b/c they knew it was a holiday & wanted this job done.

[#EFAchat](#)

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Dawn McIlvain Stahl

@PurplePenning

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A6 [#EFAChat](#) I don't charge a holiday premium, but standard rush charges apply if deadlines are tight to accommodate office/author schedules. twitter.com/efafreelancers...

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#EFAChat @EInspirations How do you establish this? Written contract, verbal agreement? [twitter.com/EInspirations/...](https://twitter.com/EInspirations/)

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#EFAChat [twitter.com/PurplePenning/...](https://twitter.com/PurplePenning/)

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1



James M. Fraleigh

@jamesfraleigh

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A5 (So that makes twice, vs. my earlier A1 answer, now that I recall! Should try it more often.) #EFAchat

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April Michelle Davis

@EInspirations

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@EFAFreelancers If I am given a reasonable amount of business days for project, no increase in fee.... #efachat

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Christine Ma
@mschristinema

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@EFAFreelancers A6: I don't charge more, but because book publishers are often closed anyway, I usually get more time w/ projects. #EFAchat

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EFA
@EFAFreelancers

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#EFAChat A6 [twitter.com/NikkiBuschEdit...](https://twitter.com/NikkiBuschEdit)

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April Michelle Davis
@EInspirations

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@EFAFreelancers ...and yet I choose to work on the weekend/holiday, that's on me #efachat

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April Michelle Davis
@EInspirations

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@EFAFreelancers But if the deadline is tight and a weekend/holiday is included, then I charge more for having to work the weekend #efachat

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Christine Ma

@mschristinema

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@jamesfraleigh @EFAFreelancers I'm always happy to refer clients to colleagues when I can't work on something. Share the love! #EFAchat

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#EFAChat Wow, this hour is whizzing by. I think we have time for one more question.

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#EFAchat Q7: How far in advance do you warn clients of your holiday plans? Some of you have touched on this, but let's revisit.

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Christine Ma

@mschristinema

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@EFAFreelancers A7: I have already started telling clients I'm taking a trip over Xmas with the family. Probably started in Sept.? #EFAchat

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EFA

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[#EFAChat](#) [twitter.com/mschristinema/...](#)

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Patty Boyd

@Dottyeyes

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[@EInspirations](#) A6. Same. If sched. requires night, wkend, holiday work, I charge more, if I take work. Rarely accept having to work on holidays. [#efachat](#)

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EFA

@EFAFreelancers

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I'll squeeze in another. [#EFAchat](#) Q8: How do you balance running your business with enjoying time off?

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April Michelle Davis

@EInspirations

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A7: Nada, because it is a rare day that I don't work at all.

[#efachat](#)

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Nikki Busch Editor

@NikkiBuschEdit

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@EFAFreelancers #EFAChat If >1 day away is planned, I let clients know when they book or else in weekly progress reports. They appreciate it

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James M. Fraleigh

@jamesfraleigh

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A7 Mid-Oct for Thanksgiving, start of Nov for Christmas–NYE. Also gives PEs ample chance to match something to my experience. #EFAchat

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Jamie Birdwell

@JBirdwell

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A7: If it's a long-standing client that contacts me regularly, I'll let them know about a trip a month in advance. #efachat

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Ginny Ruths

@GinnyRuths

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@EFAFreelancers A7: I let clients know about sched pretty much as soon as I know, to address issues ASAP beforehand. #efachat

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EFA

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#EFACHat A7 twitter.com/NikkiBuschEdit...

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Jamie Birdwell

@JBirdwell

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A8: I haven't really taken a legit vacation in awhile, but I focus more on the day to day freedoms that I have to make up for it.

[#efachat](#)

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#EFACHat twitter.com/GinnyRuths/sta...

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Christine Ma

@mschristinema

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@EFAFreelancers A8: Bwahahaha...😂 Please let me know if anyone figures this out! #EFAchat

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#EFAChat twitter.com/JBirdwell/stat...

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Darcy De Leon

@darcydeleon

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#EFAchat A7: I let my corporate clients know my holiday availability for editing content at least a month in advance. twitter.com/EFAFreelancers...

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Lourdes Venard

@lourdesvenard

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@mschristinema @EFAFreelancers A7. Good idea. Need to start alerting clients earlier in the year. #EFAchat

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Deborah A. Ring

@WordBirdEditor

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@EFAFreelancers A8: Sometimes having work that "must" be done is a blessing--gives you an out from family drama!

#EFAchat

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James M. Fraleigh

@jamesfraleigh

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A8 That's something I'm still working on! Successfully firewalling time off is a project for 2017! #EFAchat

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#EFAChat We're just about out of time.

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EFA

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It's time to end today's #EFAChat. The written transcript will end here. Thanks for a great discussion! See you next time.

4:00 PM - 28 Oct 2016

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